



Galenara.

Pharmaceutical Demand Intelligence · Kittana AI

PARTNER BRIEF

A direct, real-time data line into what **pharmacies actually need** — not what they guess they'll need.

Galenara is a demand-intelligence and inventory-compliance platform running across hospital and pharmacy branches. For distributors, suppliers, and technology partners, it is the structured, always-current data layer that replaces manual orders and spreadsheet guesswork with verified consumption, stock, and compliance data — accessible through a standard API.

WHY INTEGRATE WITH US

Real demand signals, not guesses

Statistical forecasting models project per-drug, per-branch and per-region demand with a tracked accuracy score — replacing reorder guesswork with a number you can plan production and logistics around.

Plug-and-play integration

A documented REST API and webhook endpoint ingest dispensing and order data directly from your systems, with built-in data-freshness monitoring — no manual file exchanges to maintain.

Less waste, better-timed orders

Expiry monitoring and branch-to-branch redistribution catch slow-moving stock before it is written off — the orders that reach you reflect real consumption, not panic buying.

Audit-ready compliance

Cold-chain excursions, recalls, quality quarantines and controlled-substance incidents are logged and reportable end-to-end — a counterparty that can prove chain of custody on demand.

Built to scale with you

Role-based access across facility, cluster, regional and national tiers: start with a single branch pilot and expand to a full regional or national rollout without re-architecting anything.

One source of truth

Stock counts submitted by branch staff are reconciled against system records, discrepancies flagged and verified by regional management — the numbers you receive are checked twice.

HOW THE DATA REACHES YOU

1

Branches track stock

Pharmacy & hospital branches log physical counts, batches, and expiry dates against system records.

2

Demand is forecast

Per-drug forecasting flags upcoming shortfalls, surpluses, and expiry risk by branch and region.

3

Oversight verifies

Regional and national managers verify counts, approve redistribution, and clear compliance flags.

4

You receive clean data

Verified demand, stock, and compliance data reaches your systems via API/webhook — ready to act on.

PLATFORM AT A GLANCE

Demand forecasting — per drug, branch and region, accuracy tracked

Compliance centre — cold chain, recalls, controlled substances

Stock counts — reconciled and regionally verified

Stock pipeline — redistribution and replenishment requests

Expiry monitoring — decided before stock is lost

Integration layer — REST API, webhooks, freshness tracking

A BETTER FOUNDATION FOR PARTNERSHIP

- Move from periodic, manual reordering to a continuous, verified demand feed.
- Cut emergency orders and expiry write-offs by seeing shortfalls before they happen.
- Work with counterparties who can document compliance on every shipment.
- Start with a single pilot branch and scale at your own pace — no rebuild required.

Let's design a pilot together.

A short call is enough to map your data into our integration layer.

Kittana AI

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